Alchemy Business Broker Support:

At Alchemy Performance Partners, we provide business brokers with a unique, competitive advantage – whether assisting their client sell their small business or helping potential buyers purchase the small business of their dreams.

Our typical process for helping a Broker support the business Buyer:

A screenshot of a computer

Description automatically generated

Broker and Buyer advantages:

* Assists the Buyer understand the actual performance and potential value of the asset prior to negotiations;
* Allows for quick determination of business fit for the Buyer, saving resources;
* Supplements the traditional, financial valuation with organizational performance strengths and gaps to close;
* Fortifies Buyer offer price and negotiations stance; and
* Provides Buyer with an optimized business model and management plan to maximize ROI immediately upon asset purchase